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SELECT CLIENT LIST:

- AT&T (formerly SBC Corp.) (Corporate HQ)
- Pacific Bell Telephone (Corporate HQ)
- World Savings (Campus Acquisition)
- Valero Energy Corporation (Corporate HQ)
- Clear Channel Communications (Campus Acquisition)
- KCI, Inc. (Corporate HQ)
- General Services Administration
- Campbell Soup Company / Pace Picante (Corporate HQ)
- Cox | Smith
- First American Real Estate Services
- Tesoro Petroleum
- Broadway National Bank
- Charles Schwab & Co.
- Zachry Construction Corporation

RECENT HIGHLIGHTS

WELLS FARGO (fka WORLD SAVINGS)
 Representation in the purchase of 129 acres for the development of a 800,000 SF back office campus.

COX | SMITH
 Mr. Cross represented SA's largest law firm in 2007's largest CBD office lease transaction - a 133,262 SF renewal and expansion.

PROFILE

EDWARD A. CROSS, II
CHIEF EXECUTIVE OFFICER

Edward A. Cross, II is the Chief Executive Officer and founder of San Antonio Commercial Advisors, an independently owned and operated member of the Cushman & Wakefield Alliance. San Antonio Commercial Advisors is a full service real estate firm that specializes in office and industrial leasing, brokerage and investment transactions in San Antonio and South Texas.

Ed Cross began his real estate career in 1980 in Houston with Kirksey Development Company. Previously, he was employed by Ernst and Young in the Tax & Audit Departments. He was then Senior Vice President and a Partner of Trinity Asset Management, a subsidiary of Embrey Investments, which he joined in 1985. In 1989, Ed founded Cross & Company and has built one of the most dedicated, recognized and respected real estate firms in the San Antonio area. In 2011, Cross & Company changed its name to San Antonio Commercial Advisors.

Mr. Cross holds a Bachelor of Business Administration from the University of Texas at Austin, is a licensed real estate broker and was a Certified Public Accountant. In 1992, 1996 and 1997, he was named the #1 Commercial Real Estate Broker in San Antonio by the San Antonio Business Journal and he routinely acts as mentor to those entering the field.

Mr. Cross has a long history of public service which currently includes the Boards of Our Lady of the Lake University, The Downtown Alliance, and the Architectural Foundation of San Antonio. He is a past Chairman of the Board for SAMMinistries, which is now a Haven for Hope partner, and he initiated the creation of Furniture for a Cause. Mr. Cross continues to serve on SAMM's Advisory Council and FFAC's Board. Previous board service includes the JP Morgan Chase Advisory Board, The CORE Network, the San Antonio Academy, the City of San Antonio Planning Commission and the San Antonio Zoo Board.

Ed is married to the former Nancy Scott and they have two sons, Teddy and Charlie. He is also a member, former Deacon and current Elder at First Presbyterian Church, San Antonio.